



2022



.....3

.....12

.....15

.....17

.....18

.....18

.....19

.....20

.....22

.....23

" " " "

" " " "

" "

| | |
|--|---|
| | |
| | Shanghai Supezet Engineering Technology Corp., Ltd. |
| | 2002 7 29 |
| | 2017 4 14 |
| | 20,266.6667 |
| | |
| | 88 1-30 104 4 D |
| | 268 3 6 |
| | http://www.supezet.com |
| | 200335 |
| | 021-68815818 |
| | 021-66650555 |
| | supezet@supezet.com |
| | |

: (); (

1

1

| | | 2022-12-31 | 2021-12-31 | 2020-12-31 |
|--|--|-------------------|-------------------|-------------------|
| | | 769,173.45 | 672,670.15 | 637,767.71 |
| | | 551,495.63 | 473,359.58 | 552,372.84 |
| | | 217,677.81 | 199,310.56 | 85,394.87 |
| | | 203,776.90 | 185,095.54 | 67,927.02 |

2

| | | 2022 | 2021 | 2020 |
|--|--|-------------|-------------|-------------|
| | | 293,572.03 | 390,088.66 | 272,750.68 |
| | | 20,689.69 | 34,676.57 | 28,633.84 |
| | | 20,404.46 | 33,830.09 | 28,584.18 |
| | | 17,651.50 | 28,271.75 | 24,413.63 |
| | | 17,965.62 | 31,524.57 | 24,843.99 |

3

| | | 2022 | 2021 | 2020 |
|--|--|-------------|------------|------------|
| | | 39,094.29 | -6,997.81 | 14,127.00 |
| | | -143,812.44 | -35,673.28 | -69,839.95 |
| | | 78,861.32 | 70,944.67 | 69,775.38 |
| | | -25,837.36 | 28,157.72 | 14,044.24 |

2

1

| | | 2022-12-31/ 2022 | 2021-12-31/ 2021 | 2020-12-31/ 2020 |
|--|---|---------------------|---------------------|---------------------|
| | | 1.07 | 1.18 | 1.09 |
| | | 0.65 | 0.74 | 0.58 |
| | % | 62.58 | 62.87 | 87.02 |
| | % | 71.70 | 70.37 | 86.61 |
| | / | 1.53 | 2.43 | 2.77 |
| | / | 1.27 | 1.46 | 1.21 |
| | / | 1.93 | -0.35 | 0.93 |
| | / | -1.27 | 1.39 | 0.92 |
| | % | 3.92 | 3.64 | 4.82 |
| | / | 0.41 | 0.60 | 0.56 |
| | | 17,965.62 | 31,524.57 | 24,843.99 |
| | | 17,029.65 | 27,474.13 | 21,012.44 |
| | | 3.61 | 10.42 | 36.04 |

1

1 /
 2 /
 3 / ×100%
 4 /
 5 /

6 = /

7 = /

8 = /

9 = / + /

10 = + /

2

9

2010

$$\begin{array}{ccccccc}
 & P0 & & & & & \\
 & S & & & S0 & & S1 \\
 & & & & Si & & \\
 Sj & & & Sk & & M0 & Mi \\
 & & & Mj & & & \\
 3 & =P1/(S0 & S1 & Si \times Mi \div M0 & Sj \times Mj \div M0 & Sk+ & \\
 & & &) & & & \\
 & P1 & & & & &
 \end{array}$$

1

2

1

2

3

4

| | | | |
|--------|------------|------------|------------|
| | | 252,007.45 | 361,980.63 |
| | 279,463.18 | | 92.37% |
| 92.79% | 95.19% | | |

3

1

2

3

4

1

| | | | | |
|------|------|------------|-----------|--------|
| 2022 | | 293,572.03 | | 24.74% |
| | 2021 | 7.30% | 22.74% | |
| | | | 17,965.62 | 43.01% |
| | | 17,029.65 | | 38.02% |

2

19.25% 18.51% 18.38%

3

24,413.63 28,271.75 17,651.50

| | | | |
|-----------|-----------|------|-----------|
| | | | 14,126.99 |
| -6,997.81 | 39,094.29 | 2020 | 2021 |

4

86.61% 70.37% 71.70%

5

| | | | |
|------------|--|----------------|---------------|
| | | 244,966.47 | 190,498.52 |
| 186,257.75 | | | 46.99% 37.62% |
| 39.73% | | 1.21 1.46 1.27 | |

6

| | | | |
|------------|--|------------|------------|
| | | 125,850.10 | 155,995.37 |
| 177,933.87 | | | |

7

| | | | | |
|------------|-----------|-----------|------------|--|
| | | 1,591.97 | 35,158.23 | |
| 127,100.81 | | | | |
| | 79,272.19 | 34,107.23 | 145,365.85 | |

8

| | | | | |
|--------|-----------|--------|--------|--|
| 83.38% | 80.65% | 77.26% | | |
| 10.69% | 12.05% | 0% | | |
| | 5.93% | 7.30% | 22.74% | |
| | 2023-2025 | | | |

5

1

2

2022

3

A

1.00

2022 11 8

13.57 /

80%

=

/

$$P1 = P0 - D$$

$$P1 = P0 / (1 + N)$$

$$P1 = (P0 - D) / (1 + N)$$

P0

D

N

P1

=

/

41,252.80

2022

2011

| | | |
|------|-------------|--------|
| | 600919 A | 603103 |
| A | 603203 A | 688121 |
| A | 600372 2011 | 300273 |
| 2014 | 300382 | |

36

12

12

36

638

5

021-35082198

021-35082151

2008

603203 A

601899 A

600498 A

600280 A

688121 A

600844

688121 A

2022 10

638

5

021-35082198

021-35082151

10

7%

2023 2 20

119

7

2022

1

2

3

4

5

6

7

8

9

2022 11 7

> A A <2022 2022 A
A A A
< > A
2022-2024

2022 11 23 2022

2022

2022

" " " "
" "

8
2

8 " "

1

2022 A

2 --- 8

3 --- 8

8
4

8

| | |
|---|---|
| | |
| | 2 |
| | 1 |
| | 2 |
| | 3 |
| | 4 |
| 1 | 5 |
| | 6 |
| | 7 |
| | 8 |

(此页无正文，为《安信证券股份有限公司关于上海卓然工程技术股份有限公司
2022年度科创板向特定对象发行股票之上市保荐书》之签章页)

项目协办人:

王芳

许杲杲

郭青岳



(此页无正文,为《安信证券股份有限公司关于天士海卓然工程技术股份有限公司

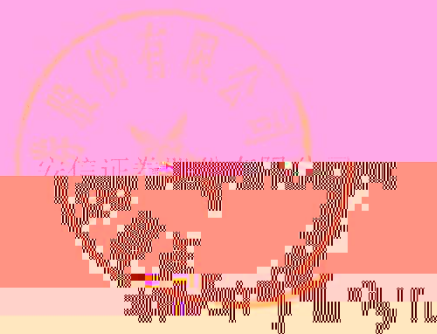


(此页无正文,为《安信证券股份有限公司关于上海卓然工程技术股份有限公司
2022年度科创板向特定对象发行股票京上市保荐书》之签章页)

保荐业务负责人:



廖笑非



(此页无正文,为《安信证券股份有限公司关于上海卓然工程技术股份有限公司
2022年度利润分配向特定对象发行股票之独立意见》之盖章页)

安信证券股份有限公司

